

## Message Text

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USDOC FOR BEWT/TDAD/LUCYK

E.O. 11652: N/A

TAGS: BTRA, BEXP, UR

SUBJ: VISIT OF SOVIET DELEGATION TO CONCRETE AND AGGREGATES  
EXHIBITION

REF: USDOC 1532

1. ON MARCH 4, COMMERCIAL ATTACHE AND COMMERCIAL OFFICER MET WITH DEPUTY MINISTER OF CONSTRUCTION S.YE. YAKUBANETS TO DISCUSS FEBRUARY 1-10 VISIT TO SUBJECT EXHIBITION AND DETERMINE HOW COMMERCIAL OFFICE COULD ASSIST IN FOLLOWING UP CONTACTS DEVELOPED AT EXHIBITION AND DURING POST-EXHIBITION TOUR.

2. YAKUBANETS APPEARED EXTREMELY SATISFIED WITH VISIT TO UNITED STATES AND ASKED COMATT TO RELAY HIS APPRECIATION TO THOSE INVOLVED IN ORGANIZING VISIT. HE INDICATED THAT SOVIET SPECIALISTS WERE STILL REVIEWING RESULTS OF VISIT, BUT HE EXPRESSED PARTICULAR INTEREST IN FOLLOWING TYPES OF EQUIPMENT AND/OR TECHNOLOGY WITH HE HAD OBSERVED DURING HIS VISIT:

A. EQUIPMENT FOR HANDLING CONCRETE, INCLUDING READY-MIX TRUCKS AND PUMPS FOR TRANSPORTATION OF CONCRETE. HE MENTIONED THAT SOVIET ENGINEERS IN MOLDAVIA WERE WORKING CLOSELY WITH WORTHINGTON IN CONCRETE PUMP AREA AND SAID HE BELIEVED THIS EXPERIENCE COULD BE USEFULLY EMPLOYED ELSEWHERE IN USSR. YAKUBANETS NOTED, HOWEVER, THAT SOME OF THE MOST INTERESTING ASPECTS OF PRODUCTION AND USE OF CONCRETE IN THE UNITED STATES WERE APPLICABLE ONLY TO SOUTHERN REGIONS OF USSR DUE TO

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CLIMATIC CONDITIONS.

B. COMPUTERIZED SYSTEM FOR CONTROL OF MOVEMENT OF PRODUCTS TO CONSTRUCTION SITES DEVELOPED BY MATERIALS SERVICES DIVISION OF GENERAL DYNAMICS SHOULD BE OF CONSIDERABLE INTEREST FOR SOVIET ORGANIZATIONS, IN PARTICULAR CENTRAL SCIENTIFIC RESEARCH AND DESIGN EXPERIMENTAL INSTITUTE FOR AUTOMATED SYSTEMS IN CONSTRUCTION (TSNIPIASS). (COMMENT: IN GENERAL, YAKUBANETS SEEMED EXTREMELY IMPRESSED WITH MATERIALS SERVICES ALTHOUGH HE EXPRESSED SOME SURPRISE OVER FACT THAT COMPANY WAS DIVISION OF GENERAL DYNAMICS. WHILE HE WAS OBVIOUSLY INTERESTED IN HIGH DEGREE OF AUTOMATION INTRODUCED BY MATERIALS SERVICES, 6-(7?-35 \$8\$ 3/043 9.3 DOUBT THAT HEAVY INVESTMENT IN COMPUTER SYSTEMS WOULD BE RATIONAL UNDER SOVIET CONDITIONS. END COMMENT)

C. CONCRETE CONSTRUCTION TECHNIQUES DEMONSTRATED BY MARINE CONCRETE STRUCTURES ARE OF DEFINITE INTEREST FOR SOVIETS, WHO WILL FOLLOW UP DIRECTLY WITH COMPANY.

D. IN AREA OF CEMENT PRODUCTION, YAKUBANETS WAS HIGHLY COMPLIMENTARY OF TECHNOLOGY DEVELOPED BY ALLIS CHALMERS, IN PARTICULAR THAT COMPANY'S DRY PROCESS. (COMMENT: COMMERCIAL OFFICE WILL DISCUSS FOLLOW UP TO VISIT WITH WASSERMAN OF ALLIS CHALMERS WHO WILL BE IN MOSCOW DURING WEEK OF MARCH 15. END COMMENT)

3. COMATTACHE HAS REQUESTED MEETING WITH DEPUTY MINISTER ROSTOTSKIY TO DISCUSS FOLLOW UP TO VISIT STO CONSTRUCTION EQUIPMENT MANUFACTURERS. RESULTS OF THIS MEETING WILL BE REPORTED SEPARATELY.

4. COMMERCIAL OFFICE APPRECIATES ASSISTANCE OF BEWT/TDAD IN ORGANIZING PROGRAM FOR SOVIET DELEGATION. TDAD OFFICERS PIGGOTT AND LUCYK MERIT SPECIAL COMMENDATION FOR THEIR FLEXIBILITY AND INITIATIVE IN COPING WITH FREQUENT SCHEDULE CHANGES AND ARRANGING PROGRAM OF MAXIMUM VALUE FOR SOVIET DELEGATION WITHIN AVAILABLE TIME. STOESEL

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